

Case Study: Blake Laphorn On the right side of the law

Client:

Blake Laphorn is a premier full service law firm with more than 650 staff based over its five offices. For a company of this size and calibre to operate, it needs a strong IT support network it can rely on. Copyrite Business Solutions has been part of this network for 15 years, supplying the majority of the firm's copiers, printers and scanners.

Business Challenge:

Blake Laphorn aim to work with products & partners that are able to deliver integrated solutions. Copyrite prides itself on offering its clients the latest products from a wide selection of manufacturers including Ricoh, HP & Nashuatec as well as software development services, continually updating and enhancing its products such as the market leader document management software, INVU.

Solution:

Ian Stewart, Director at Copyrite Business Solutions, said: "We are currently integrating Invu's document management software with our range of Ricoh products, which will make us the first dealer in the country to offer this type of development. In short, Invu is like an ultra efficient filing system, which allows you to scan in documents and file them electronically. When you need to retrieve something, a simple search will find your document in seconds. This is something we feel will be a great benefit to many law firms, our extensive customer base and other professional services businesses."

Business Benefit:

Jamie Holden, Support Manager at Blake Laphorn, said: "Technology is moving forward all the time and so are the products that are being recommended to us. The relationship between Blake Laphorn and Copyrite has blossomed over the years; they provide us with excellent service and a member of the team is always available when we need them."

Ian added: We've formed a strong relationship with Blake Laphorn over the last 15 years, helping the business move forward with printing and software solutions. Not only do we supply the machines that help the business operate on a day-to-day basis, but we also provide the software and technical support which ensures that everything runs smoothly."



RICOH


Microsoft

INVU:


invent




Business
Partner

